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The appendix gives basic details of all the 40-odd buyouts that KKR did from 1976-1992. Overall, Merchants of Debt is a balanced and neutral account of its subjects. It doesn't gloss over inconvenient facts and presents views from both sides of the divide- the Wall Street as well as the politicians and the public.

Merchants of Debt: KKR and the Mortgaging of American ...

Merchants of Debt: KKR and the Mortgaging of American Business by George Anders, Paperback | Barnes & Noble® First published in 1992 (by Basic Books), this reprint is timely now in the wake of Enron and WorldCom. Anders tells the story of how Kohlberg Kravis Our Stores Are Open Book Annex Membership Educators Gift Cards Stores & Events Help

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The author, a former Wall Street Journal reporter, draws on extensive access to KKR founders Henry Kravis and George Roberts, as well as the perspectives of lenders, chief executives and rank-and-file workers associated with the buyout business. Merchants of Debt first appeared in hardcover in 1992.

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Read "Merchants of Debt: KKR and the Mortgaging of American Business--The Condensed Version" by George Anders available from Rakuten Kobo. A vivid account of the deals, tactics and personalities associated with Kohlberg Kravis Roberts since the private equity...

Merchants of Debt: KKR and the Mortgaging of American ...

Merchants of debt: KKR and the mortgaging of American business. Kohlberg Kravis Roberts & Co. (KKR) was founded in New York in 1976 by three enterprising investment bankers, Jerry Kohlberg, George...

Merchants of Debt: KKR and the Mortgaging of American ...

Anders tells the story of how Kohlberg Kravis Roberts (KKR) took advantage of Wall Street's tolerance of debt to finagle massive corporate takeovers of companies that included Safeway, Drexel, and Nabisco. Anders was a journalist and editor at The Wall Street Journal and is now with Fast Company magazine.

Merchants of Debt: KKR and the Mortgaging of American ...

Kravis, Roberts, and Kohlberg simply linked other people's money with other people's management, becoming impresarios in the center of these schemes. As merchants of debt, the KKR men could control a giant company's stock and claim a fat share of eventual profits, at hardly any cost to themselves.

Merchants of Debt: KKR and the Mortgaging of American ...

Kohlberg, Kravis, Roberts (KKR): Merchants of Debt. Some attribute the invention of the leveraged buyout to Kohlberg, Kravis, Roberts or Jerry Kohlberg in particular, but George Anders notes that leveraged buyouts occurred before Kohlberg began arranging them while working at the brokerage firm of Bear, Stearns.

Kohlberg, Kravis, Roberts (KKR): Merchants of Debt

First published in 1992 (by Basic Books), this reprint is timely now in the wake of Enron and WorldCom. Anders tells the story of how Kohlberg Kravis Roberts (KKR) took advantage of Wall Street's tolerance of debt to finagle massive corporate takeovers of companies that included Safeway, Drexel, and Nabisco.

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MERCHANTS OF DEBT deals with more than financial details. The personal dynamics of dealmaking also receives plenty of attention. And unlike the KKR participants—who appear to have rarely considered...

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Merchants of Debt draws on more than 200 interviews, including recurring access to the central figures and their KKR associates, as well as court

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documents and private correspondence to couch giant financial issues in human terms.

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